

No. : 7/19/2022-PESB

भारत सरकार
Government of India
कार्मिक एवं प्रशिक्षण विभाग
Department of Personnel & Training
(लोक उद्यम चयन बोर्ड)
(Public Enterprises Selection Board)

ब्लॉक संख्या 14, सी.जी.ओ. कॉम्प्लेक्स, लोदी रोड
Block No.14, C.G.O. Complex, Lodhi Road
नई दिल्ली / New Delhi- 110003
Dated : 04-05-2023

सी. पी. एस. ई. का नाम NAME OF THE CPSE	Indian Railway Catering & Tourism Corporation (IRCTC)
पद का नाम NAME OF THE POST	Director (Tourism & Marketing)
रिक्ति की तारीख DATE OF VACANCY	01-06-2023
सी. पी. एस. ई. की अनुसूची SCHEDULE OF THE CPSE	Schedule B
पद का वेतनमान SCALE OF THE POST	Rs. 160000-290000 (IDA)

I. COMPANY PROFILE

Indian Railway Catering and Tourism Corporation Limited (IRCTC), a schedule-13 CPSE, was incorporated on 27th September, 1999 under the Companies Act, 1956 as an extended arm of the Indian Railways to upgrade, professionalize and manage the catering and hospitality services at stations, on trains and other locations and promote domestic and international tourism through development of budget hotels, special tour packages, information & commercial publicity and global reservation systems.

IRCTC's shares got listed on 14th October, 2019 on BSE Limited (BSE) and National Stock Exchange of India Limited (NSE). Accordingly, Shareholding of the resident of India (Government of India) reduced to 87.40% from 100% of the paid up equity share capital of the Company. However, subsequent to disinvestment of upto 20% of paid up equity capital in the Company through "Offer for Sale (OFS) in the FY 2020-21, the President of India's shareholding in IRCTC has been further reduced to 67.40% from 87.40% of the paid up equity share capital of the Company. At present, the President of India, through Ministry of Railways, Govt. of India holds 67.40% shareholding in IRCTC.

As on 31.03.2023, the authorized share capital of the company is Rs. 250 crores and paid up share capital is Rs. 160 crores.

As on 31.03.2023, the Company has 1400 (Non-executives: 1119, Executives: 281) nos. of regular

employess.

Its Registered and Corporate offices are at New Delhi.

II. JOB DESCRIPTION AND RESPONSIBILITIES

I. As a member of the Board of Directors of the Company, he/she exercises statutory and corporate responsibilities in the efficient and profitable operations of the company.

II. As a functional Director, he/she is responsible for managing specific tasks assigned to him pertaining to the areas of Travel & Tourism, business development and marketing. He/She is responsible for:-

(i). Development & performance of travel & tourism business of the company.

(ii). Developing sound corporate and marketing strategies consistent with Company's objectives.

(iii). Directing the business development and marketing function including promotion of domestic and international travel, widening the distribution of Indian Railways' passenger related services through global distribution systems, networking of GSAs and use of information technology.

(iv). Development of railway infrastructure including land, buildings for use as hotels, lounges, pre-departure and post departure services, passenger amenities and other terminal services through active participation of the private sector in joint ventures.

(v). Strengthening IR's linkages with the tourism and hospitality industry and development of branded tourism products particularly for chartered and group travel.

(vi). Attracting private investment in the running of luxury trains, tourist coaches, hill railways and other branch lines with tourism and business potential.

(vii). Enhancing the revenues through development of ancillary business like advertising, publicity and other value added services.

(viii). Scanning the business environment at the domestic and international level for the growth of company's business in the area of his responsibilities.

III. ELIGIBILITY

1. **AGE** : On the date of occurrence of vacancy (DOV)

Age of superannuation 60 years			
Internal		Others	
Minimum	Maximum	Minimum	Maximum
40	2 years residual service as on the date of vacancy w.r.t. the date of superannuation.	40	3 years residual service as on the date of vacancy w.r.t. the date of superannuation.

2. EMPLOYMENT STATUS:

The applicant must, on the date of application, as well as on the date of interview, be employed in a regular capacity – and **not** in a contractual/ad-hoc capacity – in one of the followings :-

(a) Central Public Sector Enterprise (CPSE) (including a full-time functional Director in the Board of a CPSE);

(b) Central Government including the Armed Forces of the Union and All India Services;

(c) State Public Sector Enterprise (SPSE) where the annual turnover is ***Rs 1,000 crore or**

more;

(d) Private Sector in company where the annual turnover is *Rs 1,000 crore or more.

Preference would be given to candidates from listed companies.

(The average audited annual turnover of three financial years preceding the calendar year in which the post is advertised shall be considered for applying the approved limits)*

3. QUALIFICATION:

The applicant should be a graduate with good academic record from a recognized University/Institute.

Applicants with Tourism/ Travel/ MBA qualifications will have added advantage.

4. EXPERIENCE:

The applicant should have at least five years of cumulative experience in marketing/ business development in tourism/ travel/ hospitality sector during the last ten years in an organization of repute. Experience in Railway sector will have an added advantage.

5. PAY SCALE:

(a) Central Public Sector Enterprises-

Eligible Scale of Pay

- (i) Rs. 6250-7475 (IDA) Pre 01/01/1992
- (ii) Rs. 8520-10050 (IDA) Post 01/01/1992
- (iii) Rs. 18500-23900 (IDA) Post 01/01/1997
- (iv) Rs. 43200-66000 (IDA) Post 01/01/2007
- (v) Rs. 100000-260000 (IDA) Post 01.01.2017
- (vi) Rs. 14300-18300 (CDA) Pre-revised
- (vii) Rs. 37400-67000 + GP 8700 (CDA)
- (viii) Rs. 123100-215900 (Level 13) CDA

The minimum length of service required in the eligible scale will be one year for internal candidates, and two years for others as on the date of vacancy.

(b)

(i) Applicants from Central Government / All India Services should be holding a post of the level of Director in Government of India or carrying equivalent scale of pay on the date of application.

(ii) Applicants from the Armed forces of the Union should be holding a post of the level of Brigadier in the Army or equivalent rank in Navy/Air Force on the date of application.

(c)

Applicants from State Public Sector Enterprises/ Private Sector should be working at Board level position or at least a post of the level immediately below the Board level on the date of application.

6. CONDITION OF IMMEDIATE ABSORPTION FOR CENTRAL GOVERNMENT OFFICERS

Central Government Officers, including those of the Armed Forces of the Union and the All

India Services, will be eligible for consideration only on immediate absorption basis.

IV. DURATION OF APPOINTMENT

The appointment shall be for a period of five years from the date of joining or upto the date of superannuation or until further orders, whichever is earlier.

V. SUBMISSION OF APPLICATIONS

Applicants should submit their applications on-line only as per the format.

1. The applicants should submit their applications through proper channel as follows:

- (a) Government Officers, including those of the Armed Forces of the Union and All India Services: through Cadre Controlling authority.
- (b) CMDs/MDs/Functional Directors in CPSE: through the concerned Administrative Ministry.
- (c) Below Board level in CPSE: through the concerned CPSE.
- (d) CMDs/MDs/Functional Directors in State PSE: through the concerned Administrative Secretary and Cadre Controlling Authority, if any, of the State Government.
- (e) Below Board level in SPSE: through the concerned SPSE.
- (f) Private Sector: directly to the PESB.

2. Applicants from Private Sector must submit the following documents along with the application form:

- (a) Annual Reports of the Company in which currently working for 3 financial years preceding the calendar year in which the post is advertised (**please provide URL or attach/enclose**);
- (b) Whether the company is listed or not; if yes, the documentary proof (**please provide URL or attach/enclose**);
- (c) Evidence of working at Board level or at least a post of the level immediately below the Board level;
- (d) Self-attested copies of documents in support of age and qualifications;
- (e) The relevant Jobs handled in the past with details.

VI. UNDERTAKING BY THE APPLICANT

An applicant has to give an undertaking as a part of the application that he/she will join the post, if selected. If an applicant does not give such undertaking, the application would be rejected.

1. For candidates from Central Government/Armed Forces of the Union/ All India Services/

- (a) The appointment is on immediate absorption basis.
- (b) If a candidate conveys his/her unwillingness to join after the interview is held, he/she would be debarred for a period of two years from the date of interview, for being considered for a Board level post in any CPSE.
- (c) Further, if a candidate conveys his/her unwillingness to join after the issue of offer of appointment, he/she would be debarred for a period of two years from the date of offer of appointment for being considered for a Board level post in any CPSE.

2. For candidates from CPSE

- a. If a candidate conveys his/her unwillingness to join after the interview is held, he/she would be debarred for a period of two years from the date of interview, for being considered for a Board level post in any CPSE other than the one to which the candidate belongs.
- b. Further, if a candidate conveys his/her unwillingness to join after the issue of offer of

appointment, he/she would be debarred for a period of two years from the date of offer of appointment for being considered for a Board level post in any CPSE other than the one to which the candidate belongs.

3. For candidates from SPSE/ Private Sector

a. If a candidate conveys his/her unwillingness to join after the interview is held, he/she would be debarred for a period of two years from the date of interview, for being considered for a Board level post in any CPSE.

b. Further, if a candidate conveys his/her unwillingness to join after the issue of offer of appointment, he/she would be debarred for a period of two years from the date of offer of appointment for being considered for a Board level post in any CPSE.

4. In the above cases, no request for relaxation or otherwise would be entertained.

VII. THE APPLICANTS CAN EITHER

(a) fill up the **Application Form online only** against this Job Description on the website of PESB - <http://pesb.gov.in/> and thereafter **forward it online**, as specified in para V(1);

Or

(b) fill up the **Application Form online only** against this Job Description on the website of PESB - <http://pesb.gov.in/>, take a printout and send it offline, as specified in para V(1).

Last time/date of receipt of complete application duly forwarded to PESB is by 15.00 hours on 13-07-2023. No application shall be entertained under any circumstances after the stipulated time/date. Incomplete applications and applications received after the stipulated time/date shall be REJECTED. Board reserves the right to shortlist applicants for interview.

Applications are to be addressed to

Smt Kimbuong Kipgen

Secretary,

Public Enterprises Selection Board, Public Enterprises Bhawan,

BlockNo. 14, CGO Complex, Lodhi Road, New Delhi-110003.

ALL CORRESPONDENCE WITH THE PUBLIC ENTERPRISES SELECTION BOARD SHOULD BE ADDRESSED TO SECRETARY, PUBLIC ENTERPRISES SELECTION BOARD ONLY.