I. COMPANY PROFILE

BEML Limited was incorporated on 11.05.1964 with the objective to provide total engineering solutions for defence, earth moving and infrastructure sectors. BEML Ltd. has nine manufacturing units located at Bangalore, Kolar Gold Fields (KGF) & Mysore in the state of Karnataka and Palakkad in Kerala. It has a subsidiary steel Foundry-Vignyan Industries Ltd. in Tarikere, Chikmagalur District, Karnataka. All the manufacturing Divisions of BEML have been accredited with ISO 9001-2015 certification. The Marketing network of the Company comprises of Offices spreading over the Country, providing sales & after sales support services. The company has an in-house R&D setup.

It is a Schedule – ‘A’/ Miniratna CPSE with the administrative jurisdiction of Department of Defence Production, Ministry of Defence.

The company employed 7185 regular employees (Executives: 2159, Non-Executives:5026) as on 31.03.2019.

The authorized and paid up capital of the Company were Rs. 100 crore and Rs. 41.64 crore respectively as on 31.03.2019.

Its Registered and Corporate office are at Bengaluru, Karnataka.

The shareholding of the Government of India in the company is 54.03%.

II. JOB DESCRIPTION AND RESPONSIBILITIES

Director (Defence Business) is a Member of the Board of Directors and reports to the Chairman and Managing Director. He is required to achieve the targets allocated to the areas of Defence
02. As a Business Group Head, he would be overall responsible for Business Development in respect of Defence & Aerospace Business including ToT through tie-ups, Research & Development, Design & Development of Products, Indigenization, Exports, Sales & Service of Products meant for use by Defence Forces and Aerospace industries.

03. The incumbent needs to constantly interact with various Design Organizations for up-gradation of products and services. The position requires close interaction with DRDO and its various R&D laboratories for keeping abreast on the development of new products and exploring possibilities to productionise these in the Company.

04. The incumbent is expected to co-ordinate various activities of the Business Group and guide the Heads of Strategic Business Units and other HoDs common service department within the Business Group in Planning, Production & Production control, Materials Management, IE & MS, Facilities Planning, Tools Engineering & Maintenance, Finance & Accounts and HR.

05. Other functions include striving for cost reduction measures, taking adequate preventive action by developing and systematizing controls of the Business Group, developing effective system of co-ordination with other functional areas of operations of the Company and maintaining and building the images of the company.

06. In addition, the incumbent will have to liaise & interact with Multi-National Companies and users for diversification of Business, keeping view of long term plan of Defence Service, improve quality of products manufactured by the Business Group, outsourcing of services and products / aggregated and improve sales.

III. ELIGIBILITY

1. AGE: On the date of occurrence of vacancy (DOV)

<table>
<thead>
<tr>
<th>Age of superannuation 60 years</th>
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</thead>
<tbody>
<tr>
<td>Internal</td>
</tr>
<tr>
<td>Minimum</td>
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<tr>
<td>45</td>
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<tr>
<td>Others</td>
</tr>
<tr>
<td>Minimum</td>
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<tr>
<td>45</td>
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</tbody>
</table>

2. EMPLOYMENT STATUS:

The applicant must, on the date of application, as well as on the date of interview, be employed in a regular capacity – and not in a contractual/ad-hoc capacity – in one of the followings:

(a) Central Public Sector Enterprise (CPSE) (including a full-time functional Director in the Board of a CPSE);
(b) Central Government including the Armed Forces of the Union and All India Services;
(c) State Public Sector Enterprise (SPSE) where the annual turnover is *Rs 2000 crore or more;
(d) Private Sector in company where the annual turnover is *Rs 2000 crore or more.

Preference would be given to candidates from listed companies.
(* The average audited annual turnover of three financial years preceding the calendar year in which the post is advertised shall be considered for applying the approved limits)

3. QUALIFICATION:
Applicant should be an engineering graduate preferably in Mechanical/Automobile Engineering with good academic record from a recognised university/ institution.

4. EXPERIENCE:
Applicant should have adequate experience at a senior level in a large manufacturing organization.
Experience in dealing in a large manufacturing organization engaged in Defence/ Aerospace including Production, R & D, Quality and Expansion & Diversification would be desirable.
Experience in International Business, in particular for export of products, execution of Design and Development of Defence Projects will have added advantage.

5. PAY SCALE/ RANK/ LEVEL:
The minimum length of service required in the eligible scale/rank/level will be one year for internal candidates, and two years for others as on the date of vacancy.

(a) Applicants from CPSEs should be working in the following or a higher pay scale:

<table>
<thead>
<tr>
<th>Eligible Scale of Pay</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>(i) Rs. 7250-8250 (IDA) Pre 01/01/1992</td>
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</tr>
<tr>
<td>(ii) Rs. 9500-11500 (IDA) Post 01/01/1992</td>
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<tr>
<td>(iii) Rs. 20500-26500 (IDA) Post 01/01/1997</td>
<td></td>
</tr>
<tr>
<td>(iv) Rs. 51300-73000 (IDA) Post 01/01/2007</td>
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<tr>
<td>(v) Rs. 120000-280000 (IDA) Post 01.01.2017</td>
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<tr>
<td>(vi) Rs. 18400-22400 (CDA) Pre-revised</td>
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<tr>
<td>(vii) Rs. 37400-67000 + GP 10000 (CDA)</td>
<td></td>
</tr>
<tr>
<td>(viii) Rs. 144200-218200 (Level 14) CDA</td>
<td></td>
</tr>
</tbody>
</table>

(b)

(i) Applicants from Central Govt. / All India Services should be holding a post of the level of Joint Secretary in Govt. of India or carrying equivalent scale of pay.

(ii) Applicants from the Armed forces of the Union should be holding a post of the level of Major General in the Army or equivalent rank in Navy/Air Force.

(c)

Applicants from State Public Sector Enterprises/ Private Sector should be working at Board level position or at least a post of the level immediately below the Board level.

6. CONDITION OF IMMEDIATE ABSORPTION FOR CENTRAL GOVERNMENT OFFICERS
Central Government Officers, including those of the Armed Forces of the Union and the All India Services, will be eligible for consideration only on immediate absorption basis.

IV. DURATION OF APPOINTMENT
The appointment shall be for a period of five years from the date of joining or upto the date of superannuation or until further orders, whichever is earlier.
V. SUBMISSION OF APPLICATIONS

All applicants should send their applications as per the format.

1. The applicants should submit their applications through proper channel as follows:
   (a) Government Officers, including those of the Armed Forces of the Union and All India Services: through Cadre Controlling authority;
   (b) CMDs/MDs/Functional Directors in CPSE: through the concerned Administrative Ministry;
   (c) Below Board level in CPSE: through the concerned CPSE;
   (d) CMDs/MDs/Functional Directors in State PSE: through the concerned Administrative Secretary and Cadre Controlling Authority, if any, of the State Government;
   (e) Below Board level in SPSE: through the concerned SPSE;
   (f) Private Sector: directly to the PESB.

2. Applicants from Private Sector must submit the following documents along with the application form:
   (a) Annual Reports of the Company in which currently working for the 3 financial years preceding the calendar year in which the post is advertised (please provide URL or attach/enclose copies);
   (b) Whether the company is listed or not; if yes, the documentary proof (please provide URL or attach/enclose copies);
   (c) Evidence of working at Board level or at least a post of the level immediately below the Board level;
   (d) Self-attested copies of documents in support of age and qualifications;
   (e) Relevant Jobs handled in the past with details.

VI. UNDERTAKING BY THE APPLICANT

An applicant has to give an undertaking as a part of the application that he/she will join the post, if selected. If an applicant does not give such undertaking, the application would be rejected.

1. For candidates from Central Government/Armed Forces of the Union/ All India Services
   (a) The appointment is on immediate absorption basis.
   (b) If a candidate conveys his/her unwillingness to join after the interview is held, he/she would be debarred for a period of two years from the date of interview, for being considered for a Board level post in any CPSE.
   (c) Further, if a candidate conveys his/her unwillingness to join after the issue of offer of appointment, he/she would be debarred for a period of two years from the date of offer of appointment for being considered for a Board level post in any CPSE.

2. For candidates from CPSE
   a. If a candidate conveys his/her unwillingness to join after the interview is held, he/she would be debarred for a period of two years from the date of interview, for being considered for a Board level post in any CPSE other than the one to which the candidate belongs.
   b. Further, if a candidate conveys his/her unwillingness to join after the issue of offer of appointment, he/she would be debarred for a period of two years from the date of offer of appointment for being considered for a Board level post in any CPSE other than the one to which the candidate belongs.

3. For candidates from SPSE/ Private Sector
   a. If a candidate conveys his/her unwillingness to join after the interview is held, he/she would
be debarred for a period of two years from the date of interview, for being considered for a Board level post in any CPSE.

b. Further, if a candidate conveys his/her unwillingness to join after the issue of offer of appointment, he/she would be debarred for a period of two years from the date of offer of appointment for being considered for a Board level post in any CPSE.

4. In the above cases, no request for relaxation or otherwise would be entertained.

VII. THE APPLICANTS CAN EITHER

(a) fill up the Application Form online against this Job Description on the website of PESB - https://pesb.gov.in/ and thereafter forward it online, as specified in para V(1);

Or

(b) fill up the Application Form online against this Job Description on the website of PESB - https://pesb.gov.in/, take a printout and send it offline, as specified in para V(1).

Last time/date of receipt of complete application duly forwarded to PESB is **by 15.00 hours on 13/09/2019**. No application shall be entertained under any circumstances after the stipulated time/date. Incomplete applications and applications received after the stipulated time/date shall be REJECTED. Board reserves the right to shortlist applicants for interview.

Applications are to be addressed to

Smt Kimbuong Kipgen
Secretary,
Public Enterprises Selection Board, Public Enterprises Bhawan,
BlockNo. 14, CGO Complex, Lodhi Road, New Delhi-110003.

ALL CORRESPONDENCE WITH THE PUBLIC ENTERPRISES SELECTION BOARD SHOULD BE ADDRESSED TO **SECRETARY, PUBLIC ENTERPRISES SELECTION BOARD** ONLY.